

# ACTION

October 2018

Journal of the Georgia Dental Association



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**30**



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changes to GDA Action  
7000 Peachtree Dunwoody Rd NE  
Suite 200 Building 17  
Atlanta, GA 30328.

**Dr. Kumar Patel**  
**GDA Editor**  
3417 Canton Rd, Suite 401  
Marietta, GA 30066  
drkay71@gmail.com

**Dr. David Bradberry**  
**GDA President**  
1070 Woodlawn Drive NE  
Suite 250  
Marietta, GA 30068  
drbradberry@bellsouth.net

**Ms. Carol Galbreath, APR**  
**GDA Executive Editor**  
7000 Peachtree Dunwoody Rd NE  
Suite 200 Building 17  
Atlanta, GA 30328  
carol@gadental.org

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# UPCOMINGEVENTS

Visit [gadental.org/events](http://gadental.org/events) for the full GDA calendar.

## OCTOBER 2018

- |    |  |    |                                    |
|----|--|----|------------------------------------|
| 9  | EDDS Officer's Visit   | 18 | ADA Annual Sessions                |
| 12 | Radiation Course, GDA Office<br>GDA Foundation Board Meeting | 24 | GDA Health Plan Webinar            |
| 15 | GDA Health Plan Webinar                                      | 26 | GDA Convention Committee Meeting   |
|    |  | 30 | EDDS Augusta Legislative Reception |

## NOVEMBER 2018

- |     |  |    |  |
|-----|--|----|--|
| 1   | WDDS Officer's Visit/Legislative Reception       | 12 | Nomination Deadline for 2019 Open Positions                      |
| 2   | GDA Spokesperson Training                        | 13 | EDDS Legislative Dinner, Athens                                  |
| 2-3 | Expanded Duties Course, Atlanta                  | 14 | NWDDS EC Meeting   |
| 7   | NWDDS General Membership Meeting/Officer's Visit | 15 | SWDDS Legislative Reception                                      |
| 8   | SWDDS Legislative Reception                      | 16 | GDIS/GDHC Board Meeting, GDA Office<br>IDBG Board Meeting, Macon |
| 9   | GDA Health Plan Webinar                          | 26 | NDDS Executive Council/Precaucus Meeting                         |
| 10  | GDA Finance Committee Meeting                    | 30 | LEAP Course, GDA Office  |

## REACHUS

### GEORGIA DENTAL ASSOCIATION

7000 Peachtree Dunwoody Rd NE  
Suite 200 Building 17, Atlanta, GA 30328-1655  
Toll Free Phone: 800.432.4357  
Metro Atlanta Phone: 404.636.7553  
GDA Fax: 404.633.3943  
GDIS Fax: 404.634.6099

**FRANK CAPALDO, Executive Director**  
x-102 or [frank@gadental.org](mailto:frank@gadental.org)

**Amy Kuhn, Chief of Staff**  
x-131 or [amy@gadental.org](mailto:amy@gadental.org)

**Jeannie Watson, Executive Assistant**  
x-108 or [jeannie@gadental.org](mailto:jeannie@gadental.org)

**Classified Advertising**  
[gadental.org/advertise](http://gadental.org/advertise)

**Community Outreach, Newsletter**  
Megan Capaldo, x-101  
[megan@gadental.org](mailto:megan@gadental.org)

**Convention & Expo**  
Annemarie Davis, x-189  
[annemarie@gadental.org](mailto:annemarie@gadental.org)

**Education**  
Scott Piper, x-128  
[scottp@gadental.org](mailto:scottp@gadental.org)

**Government Affairs,**  
Scott Lofranco, x-103  
[scott@gadental.org](mailto:scott@gadental.org)

**Insurance Services  
Business & Personal**  
Michele Amatuli, x-127  
[michele@gadental.org](mailto:michele@gadental.org)

**Health/Medicare Supplements**  
Christy Biddy, x-113  
[christy@gadental.org](mailto:christy@gadental.org)

**Letters to the Editor,  
Website/Social Media**  
Carol Galbreath, x-119  
[carol@gadental.org](mailto:carol@gadental.org)

**Medicaid/PeachCare,  
Third Party Help**  
Emily Yona, x-192  
[emily@gadental.org](mailto:emily@gadental.org)

**Membership**  
Katherine Torbush, x-126  
[katherine@gadental.org](mailto:katherine@gadental.org)

**Public Relations/Media**  
Carol Galbreath, x-119  
[carol@gadental.org](mailto:carol@gadental.org)

**Sales**  
Rogers Beasley, x-106  
[rogers@gadental.org](mailto:rogers@gadental.org)

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Cumming, Georgia 30040

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Facsimile: 770) 888-9300





**DR. KUMAR PATEL**  
**GDA Editor**

Phone 770.429.1545  
drkay71@gmail.com

**In the words of  
my favorite artist,  
Freddie Mercury,  
who died the same  
year I arrived in  
England,  
“The Show  
Must Go On.”**

## CULTURE OF GIVING BACK

In August, nearly 300 members of the Georgia Dental Association, along with volunteers, contributed to our fourth Georgia Mission of Mercy. Over \$1.5 million of services were donated to nearly 2,000 patients during the event in Augusta. It took two years of planning and raising funds equivalent to nearly \$300K to support a 48-hour marathon that ended with a lot of tired bodies and immense satisfaction.

As one of the tired bodies, I couldn't resist asking myself why so many of us came out with such great enthusiasm to donate their time and service? Organizers and staff at the GDA office spent two years of their lives raising every penny and stressing over every little detail while trying to cope with the day-to-day responsibilities of a practice, patients, official duties, and family commitments. I could look in books and publications to find more refined and articulate academic reasons for their service. However, the best answer always comes from on-the-ground human interactions.

I found that it was their personal ethics and commitment to healthcare that was a true driving force. Many of these volunteers are my friends and their acquaintance is a true blessing. Fundamentally they all share one common moral responsibility, that is to improve oral health of our citizens. At GDA, we engage with our members, legislators, third party payers, and other key players to create a system that provides access or limits barriers to care. This constant unending engagement requires vigilance, strategy, man power, and funding. Many of the same individuals and members contribute to this goal. My assessment of their true motive comes from interactions beyond that 48-hour event. They truly care about this fundamental mission. GMOM may have been two days long, but our mission continues on a daily basis, and the drive to sustain it comes from adherence to a code of better oral health for all our citizens.

For all the criticism about our profession, what is clear is the ethical standards our students and our practitioners. Their caring values remain the back bone of success of our profession. Dentists are givers. Many contribute to missions abroad, participate at clinics like Ben Mansell and Good Samaritan, and almost all of us extend flexibility to our patients to make treatment more accessible. Directly or indirectly, the ADA code of professional conduct and the rules of the Board of Dentistry filter through this fundamental goal of better oral health for our patients.

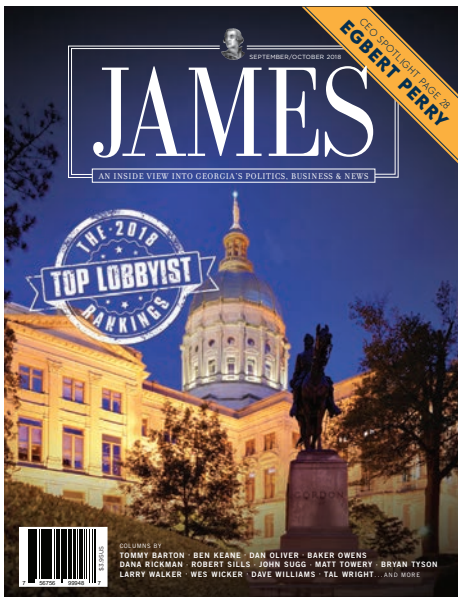
I am proud to say as a profession we did “many things right.” Who do we give credit to? I guess we all can share that credit: Dentists who inspire young students to pursue dentistry as a career, educators who select the right students and give them good training and direction, peers in the private practice who directly or indirectly through organized dentistry encourage the right values and professional standards. Our mission statement at GDA states, “Help every dentist succeed.” This is a bold statement. It will take a constant commitment to the right values. We must help every dentist to succeed so that the right values are encouraged to uphold the moral promise to patients, society, and the profession.

In the words of my favorite artist, Freddie Mercury, who died the same year I arrived in England, “The Show Must Go On.” 🙏

## Awards

### GDA Among Top Lobbying Associations in Georgia

*James Magazine's* annual Lobbyists Issue in September named GDA number 20 in its Top 30 Business & Trade Associations rankings. In addition, Emily Yona, GDA's Director of Health Policy, was listed as a rising star in the state. This is the first time in GDA history the association has been ranked in *James Magazine*, a public policy magazine that reaches more than 20,000 influential leaders.



**GDA Numbered 20  
in its Top 30  
Business and  
Trade Associations  
rankings.**



### Leadership GDA Workshop

In August, Leadership GDA members met at the GDA office for a leadership workshop. Carol Paige spoke to members about the essentials of dental practice management and leadership. Members also learned about financial literacy and held a discussion on the book, *Lincoln on Leadership*.

Leadership GDA Class of 2017



### GDA Leadership Application Due: February 1, 2019

Applications for the 2019 GDA Leadership Program are due February 1, 2019. Leadership GDA helps members grow into more knowledgeable and confident leaders within the dental community. Participants also gain a better understanding of GDA and how to become involved in leadership in organized dentistry. If members of your district are interested in leadership positions in GDA or your district, please encourage them to apply for the program.

For more information, contact Katherine Torbush at [katherine@gadental.org](mailto:katherine@gadental.org).



# Special Olympics

## Special Olympics, Special Smiles | Macon

On August 18, GDA volunteers provided dental screenings at the Special Olympics, Special Smiles event in Macon, GA. GDA partners with Special Olympics to help provide athletes with intellectual disabilities necessary dental care. Under Dr. Jonathan Dubin, who has chaired the event for more than 20 years, the program continues to grow and evolve, bringing smiles to hundreds of Special Olympic athletes each year.



## Dr. Steven Berwitz Presents Check to US Congressman Buddy Carter on behalf of ADPAC



## Volunteer

### Volunteers Needed

#### Donated Dental Services (DDS) Program

You can change a life. From clearing up painful dental infections and being able to eat again to rejoining the workforce—volunteering with the Georgia Donated Dental Services (DDS) will make a life-changing difference for the people we serve. Volunteer dentists treat patients in their offices, utilizing their own equipment and staff. Several manufacturers donate materials and labs also participate in the program. Volunteers provide comprehensive treatment for 1–2 patients per year.

*Please consider volunteering today: <https://dentallifeline.org/our-volunteers/volunteer-now/>.*

#### Adjunct Faculty Program

The adjunct faculty program connects GDA Dentists with Dental College of Georgia students through volunteer clinic hours in the clinic at DCG or any approved charitable clinic in Georgia. The goal of this program is to not only help bridge the gap between GDA member dentists and dental students, but also to provide dental students with quality, evidence-based instruction and ethical guidelines and concepts of professionalism that will serve as the foundation for their careers. Volunteer dentists must commit to teaching/volunteering at least one day per month over a minimum of a one-year period and complete the DCG adjunct faculty appointment process.

*For more information and a list of approved clinics near you, contact Katherine Torbush at [katherine@gadental.org](mailto:katherine@gadental.org).*

#### DCG Lunch & Learns

The GDA is seeking dentists to speak during lunch and learn events at the Dental College of Georgia in 2019.

*If you are interested in speaking at a lunch and learn, please email Katherine Torbush at [katherine@gadental.org](mailto:katherine@gadental.org) or fill out the student engagement survey online.*



### Dental Health Day at the Capitol/ Opening of Legislative Session

**Monday, January 14**

Join GDA for Dental Health Day at the Capitol on the opening day of the Legislative Session. GDA members personally distribute our dental kits to legislators and their staff at the state Capitol in Atlanta.

### 2019 Law Days

**January 23**

*Northern, Eastern*

**February 6**

*Southwestern, Western, Northern-Hall Co.*

**February 20**

*Central*

**February 28**

*Southeastern and Georgia Dental Society*

**March 6**

*Northwestern*

**March 20**

*Other Specialty Groups, Students, and anyone else who wishes to attend*

Get a first-hand glimpse of the legislative process and speak to legislators about bills that affect your practice. LAW Days are from 8 am–12 pm and include breakfast, a briefing on the legislative issues for the week, and meetings with legislators “on the ropes.”

### 2019 GDA Convention and Expo

**July 25–28, 2019**

*Ritz Carlton Amelia Island*

An event for the full dental team and their family members!





Donald F. Brown named NDDS Dentist of the Year.



## 2018 Gala for Smiles

The Northern District Dental Society held their annual fundraiser and celebration on September 8 at the Mason Fine Art Gallery in Atlanta. Nearly 200 members of the dental community enjoyed food, fellowship, and fun. The theme for this year's event was Tailgating for a Cause. It featured a live auction, VIP "pregame" event, high-energy games with auctioneer George Franco, and local band, The Retreat. The event raised funds for charitable clinics performing vital care for underserved members of our community. The following clinics in the Greater Atlanta area were honored at the event:

- ★ The Ben Massell Dental Clinic
- ★ The DDD Foundation
- ★ Good Samaritan Health Center Atlanta
- ★ Good Samaritan of Gwinnett
- ★ Green Warren Dental Clinic
- ★ Hebron Health Truth's Community Clinic
- ★ St. Joseph's Mercy Care



Dr. Richard Sugarman was posthumously named Greater Atlanta Dental Foundation volunteer of the year. His wife, Helaine Sugarman, accepted the award on his behalf.



## ***Dr. David Bradberry's 2019 President's River Cruise from Amsterdam is sold out!***

*See below for details on Dr. Evis Babo's 2019–2020 President's Trip.*

## ***GDA's President's Trip to Africa*** **December 25, 2019–January 2, 2020**

You are invited to join Dr. Evis Babo on a tour of South Africa and Capetown, with an optional pre or post trip to Victoria Falls. The experience includes five nights at world renowned camp MalaMala, located on the Private Reserve in the Sabi Sands. It is known for its concentration of game including leopards and hippos. It is quite possible to view the Big Five within the first hour. The tour also includes a visit to Capetown, one of the most beautiful cities in the world, a chance to visit the Penguin Colony and the Cape of Good Hope, combined with an outing to Table Mountain and the famous Kirstenbosch Gardens. What tour could be complete without a visit to the wine country with a special dinner and music. It is also the perfect time to add a visit to see the majestic Victoria Falls.

**Reservation deadline: Nov. 30, 2018**

*Space is limited and based on availability. For reservation or more information, please contact the travel agent, Janie Bullard at [janie@distinctive-journeys.com](mailto:janie@distinctive-journeys.com) or 770-888-6677.*



## **Nomination Deadline Nov. 12**

The GDA Nominating Committee is seeking nominations for 2019 for ADA Delegation, District and at-Large Trustees, GDA State Officers, Speaker of the House, and Georgia Board of Dentistry seats. Nominations and CV's are due by November 12, 2018, except in the case of At-Large Trustee nominations, which are due June 24, 2019. Nominations/CVs should be submitted to the GDA office via mail (7000 Peachtree Dunwoody Road, NE, Suite 200, Atlanta, GA 30328-1655) or via email to [Jeannie@gadental.org](mailto:Jeannie@gadental.org).

The following **ADA Delegation** Seats will be open for 2019 (elected in December 2018):

- Eastern Delegate
- At-Large Delegate

The following **District Trustee** terms are expiring in July 2019:

- Northwest District Trustee
- Western District Trustee

Two **At-Large Trustee** terms are expiring in July 2019.

**GDA State Officer** positions opening as of July 2019 include:

- Vice President
- Secretary/Treasurer

**Speaker of the House** will be elected in July 2019.

**Georgia Board of Dentistry:** The following Board of Dentistry terms expire in 2019:

- Gregory G. Goggans (SW)  
Term Expires March 15, 2019
- Thomas P. Godfrey (N)  
Term Expires August 1, 2019
- Antwan L. Treadway (NW)  
Term Expires March 15, 2019

*Visit the GDA website at [gadental.org](http://gadental.org) for full details on open positions, terms, and criteria for nomination.*

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# 5

## Tips to Manage your Dental Team Effectively

By Sharon Williams

*The secret of running a successful dental practice is having a great team. Every person on the team, from the receptionist to the dentist, holds a critical role. Team members rely on each other to perform their tasks and when managed efficiently, everyone is working towards a common goal resulting in immense success.*

Here are five tips to help manage your dental team effectively.

### 1 Communicate Clearly

Excellent communication skills are essential in every relationship—both personal and professional. Its importance can be applied in the dental practice as well. If your staff is unwilling to talk honestly or listen patiently to each other, it can be tricky to foster healthy relationships. It isn't unusual for employees to stay quiet or bury issues that bother them for fear of getting reprimanded or to avoid conflict. However, not addressing the issue will just make things worse in the long run. If there is open conversation, you can find the root cause of the problem, address it and reach a positive solution.





### Show Appreciation

Whenever there is a problem or crisis in your practice, there may be finger-pointing as an instinct of self-preservation. In order to prevent this, you must sit together and solve problems as a team, regardless of who is at fault. Moreover, it is equally important to appreciate and praise your staff when they perform well. Replacing criticism with appreciation will surely lift the morale of the employees and you can see a positive change in the workplace.

2



3

### Admit Your Mistakes

As a team leader, it is critical that you admit your own mistakes. This valuable trait sets an example to your employees that mistakes happen and there is nothing wrong with admitting it. Doing this will not only improve the team morale but also provide learning opportunities that will help your team grow professionally.

### Offer and Ask for Help

Another trait that you must encourage amongst your team is to ask and offer help to their teammates when needed. If someone is swamped with more work than they can handle, encourage others to step in and help them out. Let people know that it is perfectly alright to ask for help and not be shy about it. Instill the idea that asking for help just means that they need some assistance and that it doesn't suggest that they are incompetent.

4



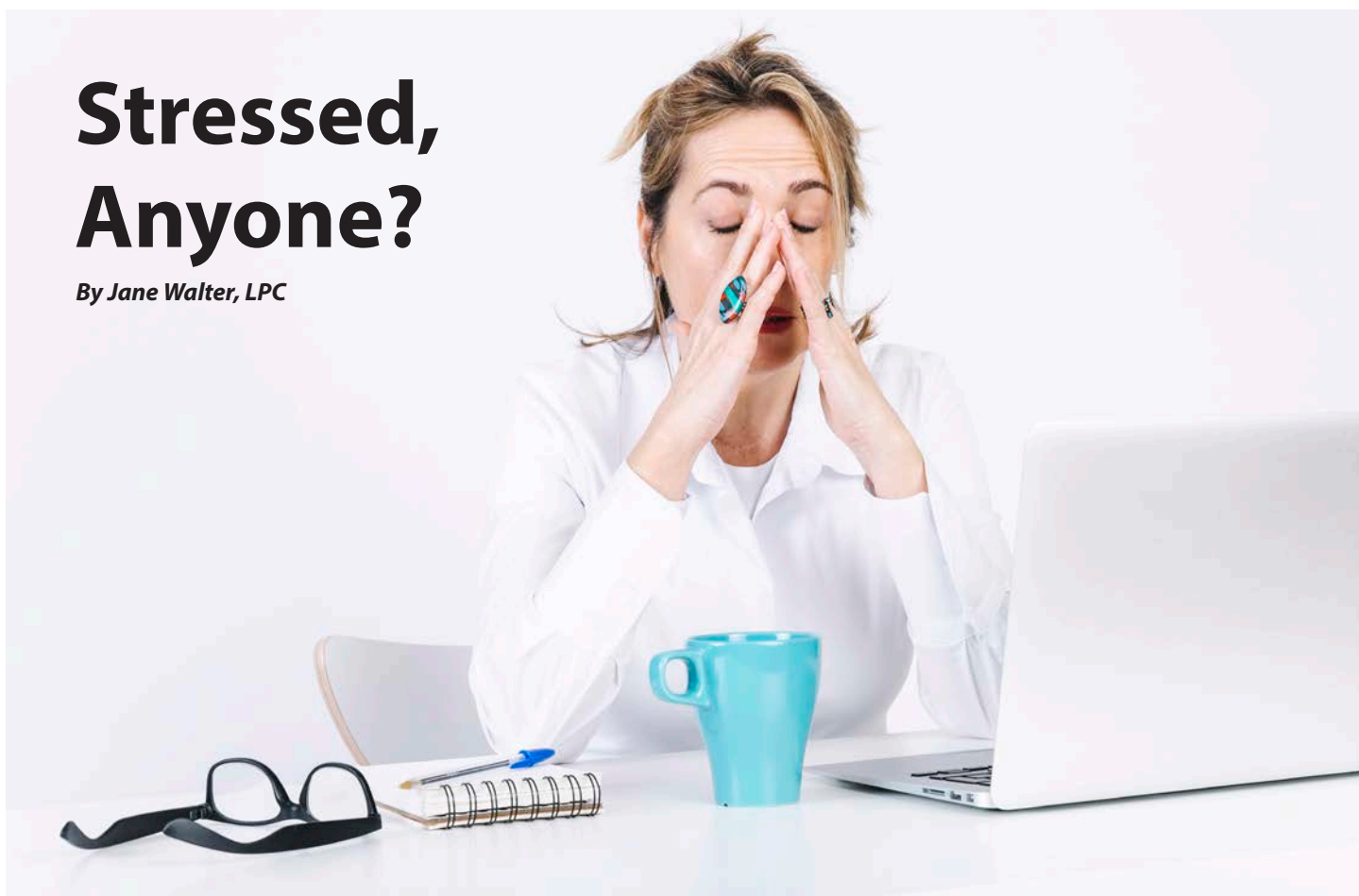
5

### Foster Leadership in Team Members

As a leader you must have a clear vision of how to guide your team and delegate work. At the same time, it is essential that you foster leadership in the team members as well. Hold them accountable and encourage them to use resources that will equip them in becoming a strong leader. Proper team management will provide a great working environment for the employees and also help in getting new patients for your practice. 🦷

## Stressed, Anyone?

By Jane Walter, LPC



**Google “stress” and immediately you will find a hundred links with lead-ins such as these: *Five Steps to Eliminate Stress, Mood & Stress Supplements, How to Manage Daily Stress, 62 Stress Management Techniques and Tips to Prevent a Burn Out, De-clutter Your House to De-stress Yourself, and so on.***

Stress certainly seems to be a fact of contemporary American lifestyles. Studies over the past twenty years suggest that the promise of more relaxed lives due to technology has turned into a bad dream for many people who are unable to resist the lure of one more electronic device that will make specific tasks easier or faster. Despite our high tech world, we seem to be more stressed than ever. But what is stress, exactly? Webster’s defines stress as mental or physical tension. My work as a therapist and counselor has taught me that stress is an individualized issue—something that stresses me may not bother you at all and conversely so. This makes sense, given that we are each shaped by the sum total of our specific individual experiences to the present point in our lifespan. Another,

more descriptive definition of stress details it as a product of the complex interaction between one’s experience of external events and the level of one’s internal confidence to address, manage, or resolve those events. Notice there is no mention of controlling the stressful events. Without question, a strong need to control situations or others contributes to stress rather than eliminates it.

### **Choice of Profession**

As health care providers, dentists, hygienists, and dental assistants encounter stresses unique to their professions. The choice of a helping profession itself may even be a contributing factor, as people who work as helpers for a living almost always focus on their patients’ needs to the detriment of their own wellbeing.

Often they have chosen a health care profession in an unconscious attempt to heal themselves from earlier emotional injury through their efforts at helping others. Additionally, the more technical the professional training, the less the attention given to the emotional and relational needs of the practitioners, resulting in a lot of people who excel at taking care of others but are not so good at taking care of themselves. Dental practice can be quite stressful due to the number and variety of skills and talents required to be successful. I don’t know of another profession that calls for the following abilities: the eye of an artist, the hands of a surgeon, the insight of a therapist, the tact of a diplomat, the knowledge of a scientist, and the business acumen of a CEO. Developing and maintaining excellence,

or even adequacy, in all of these areas can be stressful, even for the most balanced person.

### **In the Office**

There is potential for stress due to natural factors that are present in some dental offices. Many dentists refer to their staff as a second family or an “office” family and unfortunately, relate to them in that manner, often resulting in major problems for the doctor and the staff. Boundaries can become blurred and often the dentist finds him or herself with management problems as dysfunctional, codependent relationships form in the office. Staff members may adopt unhealthy roles due to unclear expectations related to job duties, or as a corollary to the dentist’s insecurity with leadership and discomfort with personnel management. When the doctor has trouble enforcing office policies it may be based in his/her discomfort with being a “boss” versus being a “buddy.” Of course another contributing factor to problematic and stressful office relationships can be just good old-fashioned personality conflicts. Dental office staff report that many dentists with whom they have worked have tendencies toward perfectionism and micro-management to the point that it “drives everyone crazy.” Dentists have noted that staff members who are manipulative or passive-aggressive certainly can contribute to stress in the office. If the dentist’s spouse is also a staff member, the potential exists for all kinds of additional stress producing problems—again, due to lack of clarity of roles and the likelihood for interpersonal conflicts among the staff and the dentist and the spouse. When the dentist is not comfortable with managing staff, stress is inevitable for everyone in the office, sometimes extending to patients.

Stress in the office can also result from some of the realities of dental practice. The dentist and hygienist are working in an emotionally charged part of the human body, the mouth, which is a very sensitive and intimate area for most people. Many dental patients are frightened and some are quite verbal about their anxieties, sometimes to the point of hostility toward

the dentist and staff. Stress can develop if the dentist absorbs the patient’s emotional distress and if he/she has a high need for approval, the stress is exacerbated. Dealing with the demands of other types of difficult patients can also be a challenge to the dentist’s stress management skills: the ever complaining patient, the never satisfied patient, the patient who demands perfection, the patient who expects restorations to last forever, the patient who doesn’t want to pay for professional services, the patient who is always late or reschedules constantly, the drug-seeking patient, the patient who brings unruly children along to the appointment. (I am confident this is only a partial list. Please email me with examples of your experiences.) And, of course, one of the major stresses of dental practice is the challenge of coping with the reality that you are trained in a profession with the goal of treating problems and improving dental health—an essential endeavor, but one that is accompanied by the knowledge

that at times, your work will cause pain to the patient.

Many people are unable to recognize stress as it is occurring, which can then result in stress building to the point of causing a number of serious problems with the potential for burnout. Stress which is transformed into physical tension and pain is common among dental professionals. The physical requirements of dentistry often cause eyestrain and neck, back, leg, shoulder, arm, or hand pain. In a survey a few years ago of 31 dentists who are participants in the GDA Dental Recovery Network, 11 identified work-related physical pain as an antecedent to their initial use of drugs—that is, drugs that were not prescribed for them by a physician. This is drug abuse when the drug is illegal or self-prescribed and is something other than over-the-counter analgesics. Additionally, 21 of the 31 dentists identified dental career factors as contributing to the development of their chemical dependency. Other than physical »

**Dental office staff report that many dentists with whom they have worked have tendencies toward perfectionism and micro-management to the point that it “drives everyone crazy.”**





# *Practical Matters* and Self Care

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- ✓ Arrange to get enough rest/sleep
- ✓ Engage in moderate exercise regularly
- ✓ Make healthier food choices
- ✓ Establish balance in your schedule
- ✓ Practice emotion resolution by talking about yourself and your life with someone you trust
- ✓ Adjust expectations of yourself and others to realistic levels
- ✓ Lose the perfectionism as it is a denial of your humanity
- ✓ Set personal limits by knowing when to say "no" and say it
- ✓ Develop a spiritual or religious practice that fits your belief system and calms you
- ✓ Practice some form of meditation/relaxation
- ✓ Find a pastime in which you can lose yourself and be enlivened
- ✓ Schedule time for renewal, meaning significant time away from your usual & customary life
- ✓ Reduce amount of time spent multi-tasking
- ✓ Listen to music instead of talk radio
- ✓ Spend time with your pets as it's proven to reduce stress
- ✓ Remember to breathe deeply several times throughout your day

## STRESSED

Continued from page 15

pain, the factors surveyed were: stress, isolation, availability of drugs, feeling undervalued, dealing with patients beyond dental procedures, and managing staff. 18 of the 21 named work-related stress as contributing to their addictive disease. Clearly there are many factors that cause or contribute to the development of any disease, but we cannot ignore the impact of stress on our physical and mental wellbeing. Learning to identify and resolve stress in our lives and ourselves is critical for sustaining overall good health.

### What to Do?

Given that stress is an inevitable fact of life for most of us, the challenge of stress management is ever present. As noted at the outset, there are countless websites, magazine articles, and books written in response to the problem. Just as stress itself is an individualized experience, so does the preferred method of stress management vary from person to person. The following choices are my offering; none are original or new, but are worth repeating. Many of us are reluctant to make the changes that are proven to decrease stress. The key word is change. As human beings we often resist change because it involves a shift in habit or routine. We are creatures of habit and are sometimes more comfortable staying stuck in that which with is familiar. Change can be accompanied by anxiety. And of course, there is the fear of giving up something which provides the perception of comfort. If you are willing to make some of the changes listed on page 16 you will experience a decrease in the stress in your life. And then comes an enhanced sense of wellbeing.

When your stress causes a significant or chronic problem in your mental health or physical condition, it is time to seek professional guidance despite some discomfort with asking for help. 🙏

Jane Walter, LPC, is the Director of the Georgia Dental Association Dental Recovery Network. The network helps licensed dental professionals with addiction and wellbeing issues. Call Jane at 404-376-5987 or email her at [jwgd@aol.com](mailto:jwgd@aol.com) for a confidential consultation.

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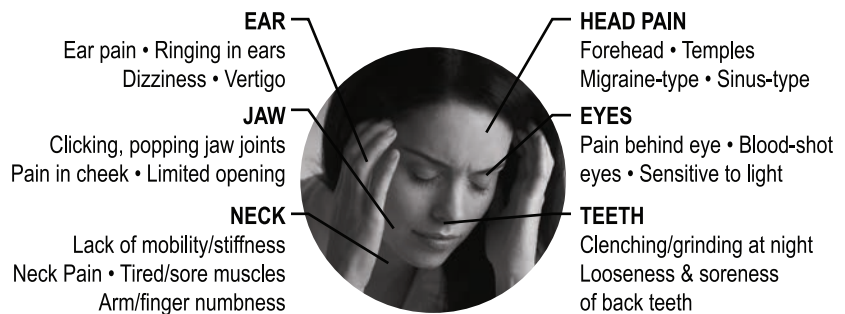
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A Program of the Georgia Dental Association

# *The Georgia Dental* **Recovery Network**





***The Georgia Dental Recovery Network (DRN) as it functions presently began in November 2000. The DRN is a program provided by the GDA and was originally known as the GDA CDP, the chemical dependency program.***

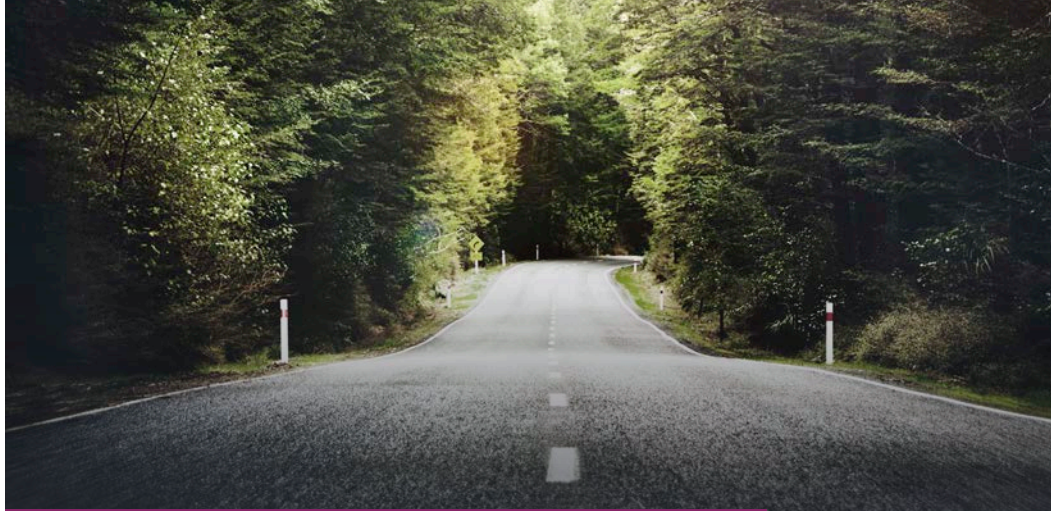
Today in America, 47 of our 50 states offer some type of support program for dental professionals who experience substance use disorders, as they are now coded and classified in the DSM-V which is the recently revised Diagnostic and Statistical Manual of Mental Disorders, the handbook of American psychiatry. Substance use disorders are also commonly known as addiction, alcoholism, drug abuse, addictive disease, alcohol/drug problems, and chemical dependence. In Georgia, the DRN is a peer assistance dental society-based program under the umbrella of the Georgia Dental Association and is not part of the Georgia Board of Dentistry.

The purpose and mission of the Georgia DRN is to provide services, support, and advocacy to licensed dentists and hygienists in Georgia who, through their use/abuse of chemical substances, may potentially place their patients and themselves in serious jeopardy, even death.

**The DRN is committed to providing services to Georgia dentists and hygienists in these areas:**

- ✓ **Identification and intervention where there is a problem with substance use, abuse, or dependence**
- ✓ **Recommendations for assessment and treatment**
- ✓ **Monitoring/advocacy for dental professionals in recovery**

»



## *THE ROAD TO SOBRIETY*

There is help. That simple message and a phone call to the GDA Dental Recovery Network put John on a path to sobriety, something he could not have imagined just a few years ago. "If you would have told me the day before I went into treatment that my life would be this good, I would have told you that you were a liar," says John, a general dentist in Georgia.

A practice owner, John would not drink while at work. However, he began to worry that he might have a problem when he couldn't wait for a drink at the end of the day to deal with stress and anxiety. Abusing alcohol eventually took a heavy toll on his life. He lost his house and practice, got divorced, and became estranged from his kids.

Realizing he had a problem, he sought help through the GDA Dental Recovery Network, a program available to licensed dentists and hygienists in Georgia to help address addiction and stress-related issues. The program is anonymous, and there is no charge to participate.

He says the program gave him hope and a network of friends.

"When I showed up at my first meeting, I realized that other people have this problem, too. It's a disease that can get anyone. The same problems will always be there, but the program helps you deal with everyday life."

John credits the program with helping him get his life back on track. "One of the worries people often have in seeking out care is that they feel it is the end," he says. "By making the initial phone call and taking action, I went from being a lost soul to everything is going to be OK."

Today, John has a thriving practice, is rebuilding relationships and says his life is better than he could have ever imagined. "I caught a second wind in life," he says. "If you are worried that you have a problem, there is absolutely help whether it is through the GDA Dental Recovery Network or another program," says John. "If you seek that help and take advantage of it, your life will get better."

*For help with a wellbeing or chemical dependency program, call the GDA Dental Recovery Network confidential phone line at 404-376-5987 or email the Network at [jwgda@aol.com](mailto:jwgda@aol.com). Your anonymity will be protected.*

## DENTAL RECOVERY NETWORK

Continued from page 19

The goal of the program is to help and support dental professionals who are suffering at any level from addictive disease, which in turn, will protect the public whom they are licensed and privileged to serve.

The goal of the program is to help and support dental professionals who are suffering at any level from addictive disease, which in turn, will protect the public whom they are licensed and privileged to serve. Additionally, dentists' or hygienists' ability to maintain their professional licenses and careers is assisted and fostered by the DRN. All participant names are kept confidential and all information is treated carefully in strictest privacy.

### DRN and the Board

The DRN enjoys a positive working relationship with the Georgia Board of Dentistry. As DRN Director, I have worked over the years to increase communication between the DRN and the Board in order to assist dental professionals who are facing Board actions, which may include suspension of license, license probation, and practice restrictions. The communications from our program to the Board are with the dental professional's knowledge and permission. The DRN program does not routinely identify

its participants to the licensing board; communications are limited to cases in which the dentist or hygienist is known to the Board by other circumstances. Through these communications the DRN provides advocacy for dental professionals by verifying their compliance with program requirements and generally vouching for the status of their recovery. 🦷

*Jane Walter, LPC, is the Director of the Georgia Dental Association Dental Recovery Network. The network helps licensed dental professionals with addiction and wellbeing issues. Call Jane at 404-376-5987 or email her at [jwgda@aol.com](mailto:jwgda@aol.com) for a confidential consultation.*

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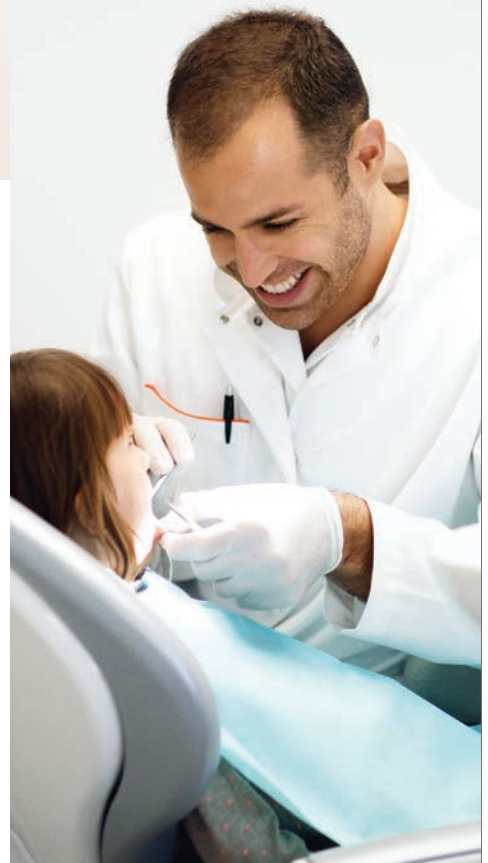
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**David Bradberry**  
President  
770-977-8644  
drbradberry@bellsouth.net



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President-Elect  
404-605-0359  
evisbabodmd@gmail.com



**Louvenia Annette Rainge**  
Vice President  
706-790-4060  
larainge@bellsouth.net



**Jay Phillips**  
Secretary/Treasurer  
229-382-8711  
j.phillips@tiftregionaldentalgroup.com



**Kumar Patel**  
Editor  
770-429-1545  
drkay71@gmail.com

## GDA Board of Trustees

**David Bradberry**  
President  
770-977-8644  
drbradberry@bellsouth.net

**Evis Babo**  
President-Elect  
404-605-0359  
evisbabodmd@gmail.com

**Louvenia Annette Rainge**  
Vice President  
706-790-4060  
larainge@bellsouth.net

**Jay Phillips**  
Secretary/Treasurer  
229-382-8711  
j.phillips@tiftregionalgroup.com

**Kumar Patel**  
Editor  
770-429-1545  
Drkay71@gmail.com

**Sidney Tourial**  
Speaker of the House  
404-256-3620  
stourial@comcast.net

**Robin Reich**  
Past-President  
770-435-5450  
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## District Trustees

CENTRAL TRUSTEE  
**Jamie Mitchell**  
706-468-6394  
jamitchellmd@bellsouth.net

EASTERN TRUSTEE  
**Craig Taylor**  
770-267-4404  
drctaylor80@gmail.com

NORTHERN TRUSTEE  
**Chris Adkins**  
770-506-2443  
chrisadkinsdds@bellsouth.net

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**Jason Oyler**  
706-235-1186  
droyler@romedentistry.com

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912-355-5004  
sberwitz.dmd@gmail.com

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ashwalker10@gmail.com

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docwells7@yahoo.com

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**Ben Jernigan, Jr.**  
404-378-1466  
drbenjernigan@gmail.com

**Ryan Vaughn**  
678-450-7011  
ryvaughn@att.net

NORTHWESTERN DISTRICT  
**Stan Halpern**  
770-928-6655  
sdhalpernddspsc@gmail.com

**Chris Rautenstrauch**  
770-928-3055  
crautenstrauch@yahoo.com

SOUTHWESTERN DISTRICT  
**Amanda Merritt**  
229-432-2213  
amandasmerritt@gmail.com

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706-494-2679  
rwroberts@bellsouth.net

## Presidents-Elect

CENTRAL DISTRICT  
**Samer Othman**  
478-207-6939  
samer.othman.dds@gmail.com

EASTERN DISTRICT  
**Bill Bachand**  
706-723-4321  
bachandskorea@yahoo.com

NORTHERN DISTRICT  
**Henry Benson**  
770-394-3114  
hbbensonjr@gmail.com

NORTHWESTERN DISTRICT  
**Peter Shatz**  
770-569-0529  
petershatz@gmail.com

SOUTHEASTERN DISTRICT  
**Justin Damron**  
912-352-2324  
kendalle.somsa@gmail.com

SOUTHWESTERN DISTRICT  
**Hardy Gray**  
229-365-0056  
hardygray72@gmail.com

WESTERN DISTRICT  
**John Sigman**  
706-323-2775  
sigmando@aol.com



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## GDA District Officers



### CENTRAL

**Ash Walker**

President  
478-477-2761  
ashwalker10@gmail.com

**Samer Othman**

President-Elect  
478-207-6939  
sam.othman.dds@gmail.com

**Noel Craig**

Vice President  
478-452-7441  
drnoellcraig@hotmail.com

**Don Benton**

Secretary/Treasurer  
478-475-1980  
t.doc@cox.net

**Amy Lee**

Editor  
478-757-5826  
dramylee@bellsouth.net

**DISTRICT TRUSTEE****Jamie Mitchell**

706-468-6394  
jamitchelldmd@bellsouth.net

**AT-LARGE TRUSTEE****Ash Walker**

478-477-2761  
ashwalker10@gmail.com



### EASTERN

**Vasco Lowery**

President  
706-886-8472  
vblowerydental@windstream.net

**Bill Bachand**

President-Elect  
706-432-8765  
bachandskorea@yahoo.com

**Tradd Harter**

Vice President  
706-549-4748  
drharter@classiccityorthodontics.com

**Rhoda Sword**

Secretary/Treasurer  
706-721-2881  
rsword@augusta.edu

**Courtney Babb**

Editor  
706-888-4541  
courtneybshaw@gmail.com

**DISTRICT TRUSTEE****Craig Taylor**

770-267-4404  
drctaylor80@gmail.com

**AT-LARGE TRUSTEE****Erik Wells**

706-548-7373  
docwells7@yahoo.com



### NORTHERN

**Victor van Greuningen**

President  
404-262-1456  
drvictorvg@yahoo.com

**Henry Benson**

President-Elect  
770-394-3114  
hbbensonjr@gmail.com

**Linda King**

Vice President  
770-898-8872  
lindakingsdds@gmail.com

**Ben Hawkins**

Secretary/Treasurer  
770-536-1229  
blhawkins@gmail.com

**Kristina Dawson**

Editor  
770-448-5666  
dawsonkristina@gmail.com

**DISTRICT TRUSTEE****Chris Adkins**

770-506-2443  
chrisadkinsdds@bellsouth.net

**AT-LARGE TRUSTEES****Ben Jernigan, Jr.**

404-378-1466  
drbenjernigan@gmail.com

**Ryan Vaughn**

678-450-7011  
ryvaughn@att.net



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## NORTHWESTERN

**Hank Bradford**  
President  
678-560-4100  
cesendo@yahoo.com

**Peter Shatz**  
President-Elect  
770-422-0642  
petershatz@gmail.com

**PJ Schaner**  
Vice President  
770-977-0364  
drpschaner@atlantaoralsurgery.com

**Casey Hart**  
Secretary  
770-926-8371  
casey@drhartsoffice.com

**Supriti Balyan**  
Treasurer  
770-565-1010  
sbalyan@yahoo.com

**Wendy Cardenas**  
Editor  
770-316-0248  
wendycard@gmail.com

### DISTRICT TRUSTEE

**Jason Oyler**  
706-235-1186  
droyler@romedentistry.com

### AT-LARGE TRUSTEES

**Stan Halpern**  
770-928-6655  
sdhalpernddspsc@gmail.com

**Chris Rautenstrauch**  
770-928-3055  
crautenstrauch@yahoo.com



## SOUTHEASTERN

**Becky Aspinwall**  
President  
912-355-7790  
beckylmartin@gmail.com

**Justin Damron**  
President-Elect  
912-352-2324  
jbdamron@gmail.com

**Aaron Rawlings**  
Vice President  
912-352-2021  
aaron@savannahdental.com

**Darron Alvord**  
Treasurer  
912-352-2021  
darron@savannahdental.com

**Lindsay English**  
Secretary  
912-355-2050  
lindsayhenglish@gmail.com

### DISTRICT TRUSTEE

**Steven Berwitz**  
912-355-5004  
sberwitzdmd@gmail.com



## SOUTHWESTERN

**David Howington**  
President  
229-985-8504  
dental31768@yahoo.com

**Hardy Gray**  
President-Elect  
229-365-0056  
hardygray72@gmail.com

**Ken Sellers**  
1st Vice President  
912-253-5888  
drsellers@southlandkids.com

**Ashley Miller**  
2nd Vice President  
912-345-5058  
apinkard@gmail.com

**Lou Ann Best**  
Secretary/Treasurer  
229-432-0893  
louannbestdmd@bellsouth.net

**Erica Greene**  
Editor  
229-883-3071  
dr.ericag77@gmail.com

### DISTRICT TRUSTEE

**Jeff Cox**  
229-686-5525  
drjcox1@windstream.net

### AT-LARGE TRUSTEE

**Amanda Merritt**  
229-432-2213  
amandasmerritt@gmail.com



## WESTERN

**Brett Helton**  
President  
706-563-3225  
bhelton37@me.com

**John Sigman**  
President-Elect  
706-323-2775  
fernandezsigmanllc@yahoo.com

**Phillip Tully, III**  
Secretary/Treasurer/Editor  
706-323-6491  
philliptully@yahoo.com

### DISTRICT TRUSTEE

**James Lopez**  
706-324-1834  
lope3017@bellsouth.net

### AT-LARGE TRUSTEE

**Rene Roberts**  
706-494-2679  
rwroberts@bellsouth.net

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Barrow, Clayton, Dekalb, Fayette, Fulton, Gwinnett, Hall, Henry, Morgan, Newton, Rockdale, and Walton.

#### NORTHWESTERN ■

Bartow, Carroll, Catoosa, Chatooga, Cherokee, Cobb, Dade, Dawson, Douglas, Fannin, Floyd, Forsyth, Gilmer, Gordon, Haralson, Murray, Paulding, Pickens, Polk, Walker, and Whitfield.

#### EASTERN ■

Banks, Burke, Clarke, Columbia, Elbert, Franklin, Glascock, Greene, Habersham, Hancock, Hart, Jackson, Jefferson, Lincoln, Lumpkin, Madison, McDuffie, Oconee, Oglethorpe, Rabun, Richmond, Stephens, Taliaferro, Towns, Union, Washington, Warren, White, and Wilkes.

#### CENTRAL ■

Baldwin, Bibb, Bleckley, Butts, Crawford, Crisp, Dodge, Dooly, Houston, Jasper, Johnson, Jones, Lamar, Laurens, Monroe, Montgomery, Peach, Pike, Pulaski, Putnam, Spalding, Telfair, Toombs, Treutlen, Twiggs, Upson, Wheeler, Wilcox, and Wilkinson.

#### WESTERN ■

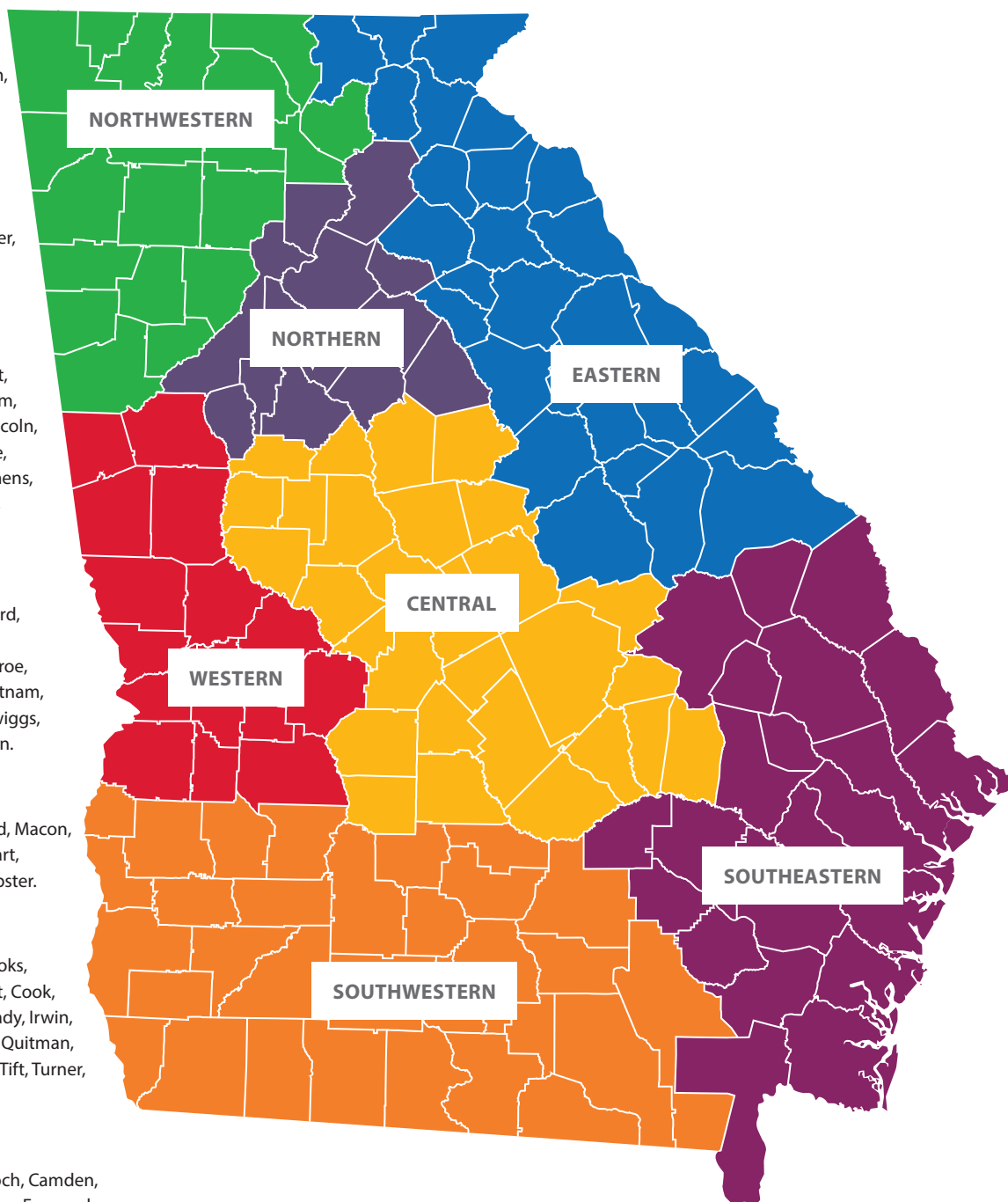
Chattahoochee, Coweta, Harris, Heard, Macon, Meriwether, Muscogee, Schley, Stewart, Sumter, Talbot, Taylor, Troup, and Webster.

#### SOUTHWESTERN ■

Atkinson, Baker, Ben Hill, Berrien, Brooks, Calhoun, Clay, Clinch, Coffee, Colquitt, Cook, Decatur, Dougherty, Early, Echols, Grady, Irwin, Lanier, Lee, Lowndes, Miller, Mitchell, Quitman, Randolph, Seminole, Terrell, Thomas, Tift, Turner, Ware, and Worth.

#### SOUTHEASTERN ■

Appling, Bacon, Brantley, Bryan, Bulloch, Camden, Candler, Charlton, Chatham, Effingham, Emanuel, Evans, Glynn, Jeff Davis, Jenkins, Liberty, Long, McIntosh, Pierce, Screven, Tattnal, and Wayne.





# 2018-19 GDA Leadership Directory and Sourcebook

## ADA Delegation

### Marshall Mann (NW), Chair

706-235-1186  
marshallmhm@aol.com

### DELEGATES

David Bradberry (NW)—GDA President

770-977-8644  
drbradberry@bellsouth.net

Robert Carpenter (W)

706-660-9848  
rcarpenter911@gmail.com

Chris Hasty (SW)

229-382-8711  
cmhasty@gmail.com

Tom Jagor (N)

404-256-2551  
tcjdds@yahoo.com

Ben Jernigan (N)

404-378-1466  
benjerni4080@aol.net

Amber Lawson (C)

478-741-0046  
amberplawson@gmail.com

Jim Lopez (W)—At Large

706-324-1834  
lop3017@bellsouth.net

Donna Thomas Moses (NW)

770-832-0089  
dthomasmoses@aol.com

Zach Powell (SE)

912-638-9090  
zpowell@powelldentistry.com

Annette Rainge (E)—GDA VP

706-790-4060  
larainge@bellsouth.net

### ALTERNATES

Chris Adkins (N)

770-506-2443  
chrisadkinsdds@bellsouth.net

Evis Babo (N)—GDA President-Elect

404-605-0359  
evisbabodmd@gmail.com

Henry Benson (N)

770-394-3114  
hbbensonjr@gmail.com

Stan Halpern (NW)

770-928-6655  
standman22@aol.com

Marshall Mann (NW)—At Large

706-235-1186  
marshallmhm@aol.com

Robin Reich (NW)—GDA Past President

770-435-5450  
robin@reichdentalcenter.com

Peter Shatz (NW)—At Large

678-773-1699  
petershatz@gmail.com

Sidney Tourial (N)—At Large

404-256-3620  
stourial@comcast.net

Ryan Vaughn (N)

678-450-7011  
ryvaughn@att.net

Erik Wells (E)

706-548-7373  
docwells7@yahoo.com

### EX OFFICIO

Jay Phillips (SW)

GDA Secretary/Treasurer  
229-382-8711  
j.phillips@  
tiftregionaldentalgroup.com

Kumar Patel (NW)—GDA Editor

770-429-1545  
drkay71@gmail.com

Jay Harrington (C)

ADA Fifth District Trustee  
478-453-8666  
jfhdds@windstream.net

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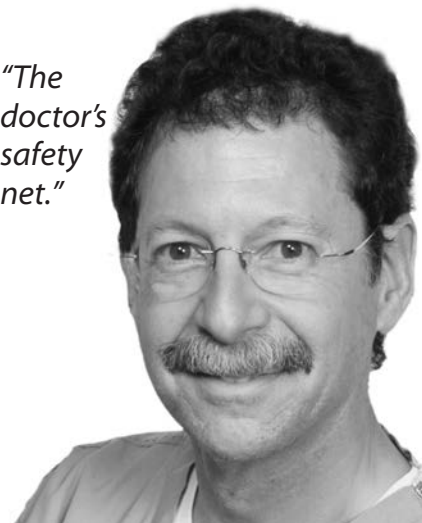
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doctor's  
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net."*



# 2018-2019 GDA Leadership Directory and Sourcebook

## GDA Committees, Councils and Task Forces

### STANDING COMMITTEES

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**Ed Green (SW)—Chair**  
229-883-3071  
dr.green@mchsi.com

Darron Alvord (SE)  
Steven Berwitz (SE)—BOT  
Jeff Cox (SW)—BOT  
Ben Hawkins (N)  
Kendrick Mathews (C)  
Jay Phillips (SW)—Treasurer  
Peter Shatz (NW)  
Kent Simmons (SW)  
Ed Smith (W)  
Craig Taylor (E)

#### Government Affairs/ PAC Committee

**Richard Weinman (N)—Chair**  
404-266-1300  
weinmandmd@aol.com

Bill Argo (C)  
Cathy Cook (W)  
Ben Jernigan (N)—At Large  
Ben Knaak (NW)  
Jamie Mitchell (C)—BOT  
Robert Moss (SW)  
Jack O'Neill (SE)  
Jay Phillips (SW)—PAC Treasurer  
Jeffrey Schultz (W)—At Large  
Craig Taylor (E)  
Beau Upshaw (N)  
Erik Wells (E)—BOT  
Michael Wright (C)—At Large

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GADPAC  
Henry Benson (N)  
ADA Dentist & Student Lobby Day  
Eric Anderson (N)  
Contact Dentist  
Jeff Kendrick (N)

Fluoridation  
Joe Alderman (N)  
Teledentistry  
Robert Moss (SW)

#### Membership Committee

**Hank Bradford (NW)—Chair**  
678-560-4100  
cesendo@yahoo.com

Chris Adkins (N)—BOT  
Supriti Balyan (NW)—At Large  
Jay Harris (W)  
Ken Hutchinson (N)  
William Key (E)  
Wendy Mitchell (NW)  
Walker Pendarvis (SE)  
Chas Plaisance (E)—First Year out of dental school  
Amanda Merritt (SW)—At Large  
Ashley Miller (SW)  
Jamie Mitchell (C)—BOT  
Rhoda Leann Norris (N)—At Large  
Ash Walker (C)

#### LIAISONS

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Henry Benson (N)  
Dental Recovery Network  
Victor Maya (N)

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**David Bradberry (NW)—Chair**  
770-977-8644  
drbradberry@bellsouth.net

Bill Bachand (E)  
David Drew (NW)  
Celia Dunn (E)—At Large  
Brett Helton (W)  
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**Robin Reich (NW)—Chair**  
770-435-5450  
robin@reichdentalcenter.com

Andy Allgood (E)  
Cara DeLeon (SE)  
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Lindsay Holliday (C)  
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Internal Communications & Inclusiveness  
Becky Weinman (N)

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**Amber Lawson (C)—Chair**  
478-741-0046  
amberplawson@gmail.com

Cathy Cook (W)  
Mark Dusek (SE)  
Chris Hasty (SW)  
Rob McGhee (NW)  
Bill Newell (E)  
Deena Smith (C)  
Sidney Tourial (N)

#### Council on Peer Review and Ethics

**Roy McDonald (N)—Chair**  
770-667-6453  
info@drroycmdonald.com

Greg Burns (C)  
Eric Gladden (SE)  
Stan Halpern (NW)  
Heather Colson Hardy (SW)  
—At Large  
Jay Harris (W)  
Tom McDonald (E)  
Randy Philips (N)  
Rhoda Sword (E)—At Large  
Barclay Woodward (SW)

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Marvin Winter (N)

#### Health Policy Subcommittee

**Dr. Michael Wright (C)—Chair**  
478-973-7410  
wrightmm@gmail.com

Opioid Prescriber Liaison  
Dr. Ben Jernigan (N)  
Water Fluoridation Liaison  
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**Elizabeth Lewis (NW)—Chair**  
678-493-2204  
gatoothdoc@hotmail.com

David Brown (E)  
Russ Clemmons (SE)  
Tom Jagor (N)  
Deena Smith (C)  
Holland Wright (SW)  
Mark Zwickey (W)



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## Medicaid Task Force

### Dr. Jim Lopez (W)—Chair

706-324-1834  
lope3017@bellsouth.net

Mike Carr (SW)  
Cathy Cook (W)  
Kris Frazier (C)  
Hardy Gray (SW)  
Jim Hall (C)  
David Howington (SW)  
Kaneta Lott (N)  
Darryl McCullough (N)  
Jamie Mitchell (C)  
Jason Oyler (NW)  
Jay Phillips (SW)  
Annette Rainge (E)  
Tara Schafer (E)  
Mark Thebaut (N)  
Ryan Vaughn (N)

## COMMITTEE, COUNCILS AND TASK FORCES OF THE PRESIDENT

### Council on Annual Convention

#### Kumar Patel (NW)—Chair

770-429-1545  
drkay71@gmail.com

**Carol Wolff (N) & Linda King (N)**  
Vice-Chairs

#### Chris Hasty (SW)

Awards Breakfast

#### Heather Colson-Hardy (SW)

Children's Program

#### Peter Shatz (NW)

Clinical Program (CE)

#### Celia Dunn (E)/Annette Rainge (E)

Door Prizes

#### Ash Walker (C)

Exhibit Hall

#### Jim Lopez (W)

Fishing

#### Stan Halpern (NW)

Golf

#### Wendy Mitchell (NW)

Tennis

#### Chris Adkins (N)

Kickoff Breakfast

#### Supriti Balyan (NW)

Registration

#### David & Monicha Drew (NW)

Saturday Night Event

#### Amy Kuhmichel (N)

Beach Tent Host

#### Donna Thomas-Moses (NW)

President's Dinner

#### Kumar Patel (NW)

District Challenges

#### Steve Berwitz (NW)—At Large

## Education and Training Advisory Council

#### Steve Berwitz (SE)—Chair

912-355-5004  
sberwitz.dmd@gmail.com

Supriti Balyan (NW)

Jackie Delash (E)

Erica Greene (SW)

Rene Roberts (W)

Sidney Tourial (N)

Ash Walker (C)

Steven Wingfield (N)

#### EXPANDED DUTIES LIAISON

Joe Hair (NW)

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### Leadership GDA Task Force

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Chris DeLeon (SE)

Megan Flournoy (C)

Chris Hasty (SW)

David Howington (SW)

Vasco Lowery (E)

Richard Raymond (N)

PJ Schaner (NW)

## GDA SUBSIDIARY BOARDS AND AFFILIATED ORGANIZATIONS

### Georgia Dental Insurance Services/Georgia Dental Holding Company Board

#### Marshall Mann (NW)—Chair

706-506-6040  
marshallmhm@aol.com

J. David Brown (E)

706-769-7727

lt1vette@bellsouth.net

Hank Cook (SW)

229-423-4500

colonydentacare@gmail.com

William Denamur (W)

706-566-5142

wbdenamur@aol.com

James Granade, Jr. (N)

770-823-3625

jgranadedds@hotmail.com

Brett Helton (W)

706-563-3225

bhelton37@me.com

Matt Rosenthal (SE)

912-507-7808

mrosenthal9@gmail.com

Erik Wells (E)

706-394-1698

docwells7@yahoo.com

Parker Westbrook (SW)

229-336-0305

drwestbrook@camillaga.net

### Integrity Dental Buyers Group, LLC Board

#### Mike Loden (C)—Chair

478-714-7919  
smldmd@bellsouth.net

Bo Broadfoot (SW)

229-232-0351

jcbdmd@acfd.com

Cathy Cook (W)

706-593-9017

drclcook@aol.com

Ryan Fulchi (SE)

706-461-6781

rmfulchi@gmail.com

Marshall Mann (NW)

706-235-1186

marshallmhm@aol.com

Matt Mazzawi (N)

770-972-4436

mazzawij@bellsouth.net

Margaret Moore (C)

478-333-3334

drmargaret@growbigsmiles.com

Lewis Petree (E)

770-867-2277

lhpdm@gmail.com

Paul Trotter (E)

706-394-1698

paul.g.trotter@gmail.com

Erik Wells (E)

706-394-1698

docwells7@yahoo.com

Hal Wilson (NW)

770-919-0930

yakdr@bellsouth.net

### GDA Foundation for Oral Health Board

David Bradberry (NW)

770-977-8644

drbradberry@bellsouth.net

Nancy Gallagher (W)

706-544-2051

mn\_gallagher@yahoo.com

Ben Jernigan, Jr. (N)

404-680-7266

bjerni4080@aol.com

Jay Phillips (SW)

229-392-6677

j.phillips@

tiftregionaldentalgroup.com

Sidney Tourial (N)

404-290-1964

stourial@comcast.net

Paul Trotter (E)

706-394-1698

paul.g.trotter@gmail.com

# OPEN ENROLLMENT

## GDA's 2019 Group Health Plan is Here!

### Why Members Like You Are Making the Switch

Christy Biddy, your Medical Benefits Manager, talks with members around the state about their insurance needs every day. The situations below faced by your dental colleagues are a few examples of why dentists are enrolling in GDA's Group Health Plan:

*Same Exact  
Plans in 2019, No  
Premium Increases*

MEMBER EXPERIENCES WITH <i>OTHER</i> PLANS	GDA GROUP HEALTH PLAN
<b>Premium increases.</b> Some members experienced mid-year premium increases. Although unfortunate, an occurrence does not qualify you to leave a plan.	<b>Premiums are guaranteed for a year.</b>
<b>Loss of plan.</b> One member and his wife shared that in 2015, they left GDA's group coverage for a new plan. A year later, it was cancelled. They found a new provider, and again—one year later, their plan was canceled.	<b>No loss of plan with group coverage.</b>
<b>Mid-year cancellations.</b> This fall, another member learned her plan was cancelled on her birthday, before its annual renewal.	<b>No mid-year cancellations.</b>
<b>No health history coverage limitations.</b> Still another GDA member was denied coverage for a surgery in 2015 due to health history disclosures—something our plans don't require.	<b>No health history coverage limitations.</b>
<b>Impersonal lack of communication.</b> One member's family wasn't even informed about a plan cancellation—they found out as they were at a doctor's appointment for their child.	<b>Personal, attentive service.</b>
<b>Age banding.</b> On individual plans, premiums are based on your age. The older you are, the higher your premium.	<b>No age banding.</b>
<b>Narrow Networks.</b> On other plans members may experience a less comprehensive network of health care providers.	<b>Broad networks with more provider choice.</b>

### Open enrollment is October 15 through November 21, 2018

As a GDA member, you're eligible for enrollment in GDA's Group Health Plan—and here are a few facts you might not know:

- ✓ Open enrollment includes 3 superior health plans at affordable rates (one HSA compatible)
- ✓ 96.3% of clients renewed in 2018
- ✓ Member enrollment increased 55% in 2018
- ✓ Premiums are guaranteed for one year, with no surprise cancellations
- ✓ High satisfaction level with personal customer service
- ✓ All plans have broad networks; no narrow networks with limited provider choices

**Enroll at [GDAplus.com/health](http://GDAplus.com/health).**

## Free Webinars

### Your Guide to 2019 Health Plans

Join us for one of our free informational webinars to answer your questions about GDA's Group Health Plans hosted by your Medical Benefits Manager, Christy Biddy. We know the healthcare market can be confusing and uncertain, but we can help you make the right decision for your family and team.

You'll learn about:

- What to look for when comparing your plan choices
- Why choose GDA's Group Health plan for your family and staff
- Rates and details of GDA's health plans

### Choose from three live Webinars

➔ Monday, October 15 | 12 pm

➔ Wednesday, October 24 | 12 pm

➔ Friday, November 9 | 10 am

### Sign up at [GDAplus.com/health](https://GDAplus.com/health)

*Can't make it? Webinar recordings and frequently asked questions will be posted at [GDAplus.com/health](https://GDAplus.com/health)*



**Did you know...** under the Affordable Care Act, GDA group health members have received health insurance premium rebates for the last three years?



### Good News about GDA Health Plans

Many members are switching to the GDA Group Health Plan because we can offer stability, broad network, and service they can't find in their current individual plans.

*Sign up for GDA's group health plans. Open enrollment for 2019 begins October 15. You can find detailed plan information on our website [GDAplus.com/health](https://GDAplus.com/health).*



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# CIRQUE DU DENTISTE

*Comes to James Brown Arena*



## LETTER TO THE EDITOR

With grace, beauty, and masterful skill, the Georgia Dental Association and its Foundation for Oral Health performed for the fourth time in a six-ring production of its Mission of Mercy.

The venue was perfect. The volunteers, including dental personnel, came through with enthusiasm and desire to provide the treatment promised. Dental supplies, equipment, and hospitality were graciously provided and perfectly timed. The clinic was set up and broken down in record time. Patients arrived in a steady flow that was comfortable for the patient and also for the process of getting them to the clinic, making waiting time as short as possible.

The ringmaster was Dr. Jonathan Bullard, an Augusta dentist, who spent the last year and a half putting together a collection of over 70 leaders who helped him along with his co-local arrangement chair, Dr. Annette Rainge, to make it happen. He had a year of learning and perfecting. He deserves a thank you from each of us.

There are so many people to thank that it would be impossible to not miss someone. But, a few went above and beyond and need to be mentioned. Dr. Brad Hall had amazing contact with dental and other suppliers and obtained all the in-kind donations that makes the monetary outlay much, much less. Dealing with past GMOM supplies and storing for a future one were also his tasks.

Speaking of money, Dr. Paul Trotter, used his great enthusiasm and impressive contacts in the Augusta area to surpass the goal of dollars raised. He never doubted that we could be solvent and leave some extra for Foundation besides.

Broken Shackle Ranch, and the young men that are served by them, were woven through the entire event. They were there for setup and breakdown and they fed all the volunteers breakfast and lunch for the two days. Look them up on the web, be impressed, and send them a donation in gratitude.

Well deserved thanks also goes to the GDA office. Frank Capaldo and the other staff members worked extremely hard, putting in many hours, supporting us and answering our every request.

They submitted grants that were a big part of our fundraising and provided support to promote the event to the patients and volunteers. Special thanks to Kathrine Torbush, who went from understudy to star performer when she was called on. She was such a delight, and her smile was motivation to keep an upbeat attitude.

Last, but definitely not least, is a big thanks for the support of the members. This year we got monetary support from many of our members. Some stepped up with donations when they saw an area that had a cost that was not in the initial budget (Larell Dentures). Others donated when they saw that GMOMs don't happen without their help. Even more impressive is the number of members from around the state and their staff that marked off their schedule and sacrificed a Saturday to help the people we sought to serve. The outpouring of generous support and love was palpable. You feel it somewhere in the middle of your chest then radiates up to your head.

The Cirque du Dentiste camaraderie and desire to all pull in the same direction was better than any high wire act or lion tamer that could have performed. The hard concrete floors and long hours made for many aches and pains, but the hugs and smiles in the end made it all worthwhile.

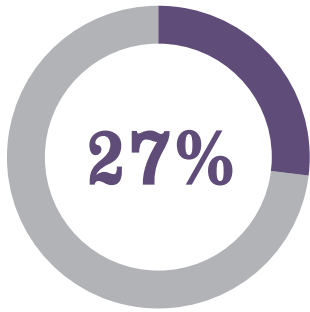
– Michael O. Vernon, DMD

## EDITOR'S RESPONSE

*The efforts and commitment by your organizing team deserve our deep-felt gratitude. Your dedication is commendable beyond words. It is a testament to the moral promise our profession upholds to patients, society, and profession. We are proud and grateful.*

– Dr. Kumar Patel, GDA Editor

# GMOM 2018 By the Numbers



of patients had not been to the dentist in at least 5 years

The most worked on teeth were tooth #8 and tooth #9



**OVER 9,000**

Procedures

Age of patients ranged from

**AGES 2-98**

**\$1.5 MILLION**

in Donated Care

**#1**

Pain was the number one reason patients sought care

**1,316**

Volunteers



GMOM patient Richard with the team that delivered his new dentures

2018

# GEORGIA MISSION OF MERCY LEADERSHIP

*PR/Media—GDA Staff*  
**CAROL GALBREATH**  
*Legislative—GDA Staff*  
**SCOTT LOFRANCO**

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**KATHERINE TORBUSH**  
**MEGAN CAPALDO**

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for Oral Health*  
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**DR. ANNETTE RAINGE**

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**DR. BILL TROTTER**

*Medical Triage*  
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*EMT*  
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**ROB WOODS**

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**DR. BILL NEWELL**

*Volunteer Registration*  
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*Patient Registration*  
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**LILA GUEVARA**

*Patient Exit*  
**TAMMYE' M. LEE**

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**DR. MIKE VERNON**

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*Hospitality Chair*  
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*Set-Up//Tear-Down*  
**DR. KYLE O'NEAL**

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\*Wall Street Journal: Tergesen, Anne. "401(k) Fees, Already Low, Are Heading Lower" May 5, 2016

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# Thank you to our 2018 Georgia

GMOM is hosted by the Georgia Dental Association and its Foundation for Oral Health with the support of its subsidiaries, GDIS, and GDA Plus<sup>+</sup> Supplies.



Neva Hjort, a staff member of Broken Shackle Ranch, spent the weekend volunteering.

"It's a beautiful experience to see this many people coming together for one goal, and the only thing they are getting out of it is helping others."

– Neva Hjort

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*Dentistry and volunteering is a  
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"Those of us who were volunteers at GMOM this month in Augusta were recipients of an indescribable ministry by way of the polite, hardworking gentlemen of Broken Shackle Ranch. Working alongside Program Director David Cobb, these young men were the hub of a giant wheel of volunteers making GMOM possible. What some may not realize is without these men we could not/would not have completed set up on Thursday in a timely manner. Additionally, they were cooking breakfast and lunch for us each day by 2:00 am, while we were still resting our weary bones. Their work ethic was amazing and their food was awesome."

– Dr. Richard A. Smith



*Broken Shackle Ranch program director David Cobb (L) with his team.*



"The testimonies of patients and comradery of volunteers made the experience one to remember! Thank you GMOM for all that you continue to do!"

– Amanda Watts, GMOM Volunteer



Augusta University residency program students and faculty at GMOM.



Volunteer Sada Soloman getting ready for her shift at GMOM.



Meigan Miller, D.M.D. has acquired the practice of Robert Betzel, D.D.S. - Eatonton, Georgia

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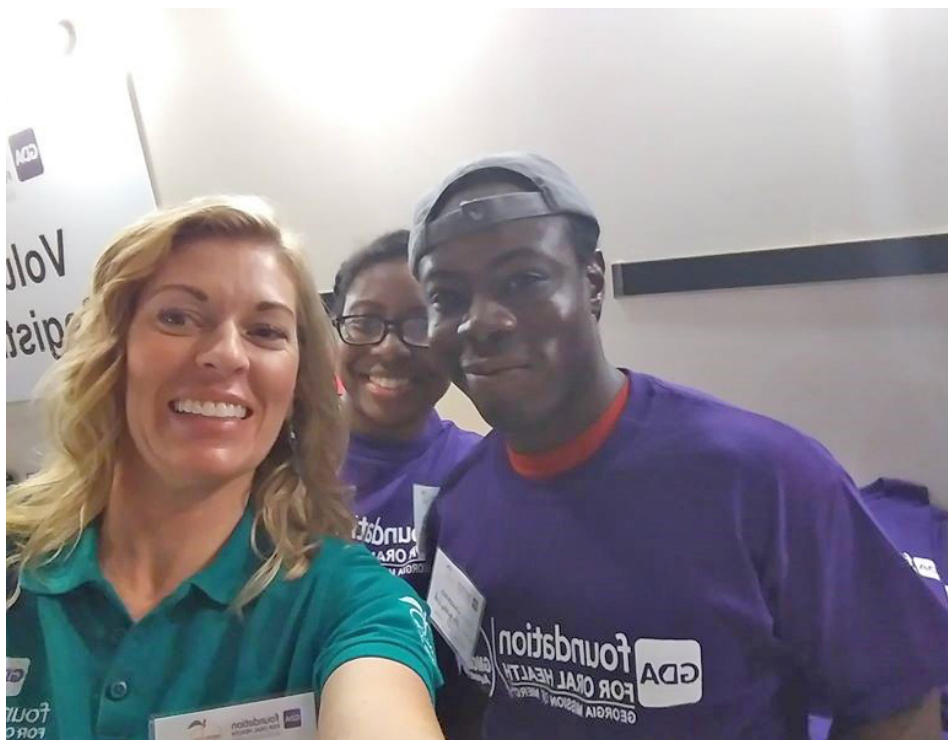


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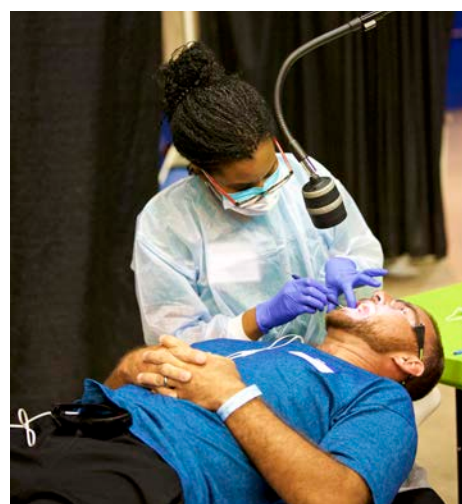
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"One of my favorite stories of GMOM was Lawrence here in this photo. He had some extractions first thing Saturday morning and stayed the whole day as a volunteer to show his gratitude for what he received. I checked on him periodically to make sure he was okay, and he would say, I'm good, I'm good, I can keep helping."

– Kelly Garrett Smith



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Now, with no fee to join the program, there's never been a better time to starting saving. GDA Plus<sup>+</sup> Supplies offers this array of benefits to our members:

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NOVEMBER 2–3, 2018  **Atlanta, GA**

DECEMBER 7–8, 2018  **Columbus, GA**

## Expanded Duties

The Expanded Duties program is designed to ensure dental assistants meet the requirements set by the Georgia Board of Dentistry. The GDA Expanded Duties Program covers:

COURSE 4	COURSE 5	COURSE 6
A) Alginate Impressions for Denture Repair	A) Periodontal Pack	A) Monitor Nitrous Oxide
B) Face Bow Registration	B) In-Office Bleaching	B) Fluoride Application
C) Tissue Retraction	C) Dentin Bonding	C) Sealants
D) Liners and Bases	D) Desensitization	D) Dry Socket Redressing
E) Provisional Restorations		
F) Fabrication of Bruxism Appliances		

To be eligible to attend the GDA Expanded Duties Program the dental assistant must meet one of the following criteria:

1. Possess current certification that the candidate is a Certified Dental Assistant.
2. Be a graduate of a one (1) year accredited dental assisting program or a dental assisting program approved by the Board.
3. Have been employed as a chair side assistant by a licensed dentist for a continuous six (6) month period within the previous three (3) years.

In addition, the candidate must have a high school diploma, or the equivalent thereof and proof of current CPR certification. Courses are offered on a **first come, first served** basis. Registration closes when a course reaches capacity **or** one month (30 days prior) to course date—whichever comes first. (This is to allow the assistant to become familiar with the course study guides and gather all required clinical materials.)

### FEES

COURSES	4	5	6	All 3	4,5	4,6	5,6
Member	\$220	\$120	\$120	\$370	\$295	\$295	\$200
Nonmember	\$380	\$200	\$200	\$670	\$520	\$520	\$345
Printed Manuals	\$10	\$10	\$10	\$25	\$20	\$20	\$20



OCTOBER 12, 2018 **8:30am–4pm**

## Radiation Safety Course

 **GDA Office—Atlanta, GA**

This six-hour Radiation Safety course is designed to train dental staff on safety techniques regarding x-rays and equipment. All subject categories required of individuals operating radiation machines will be covered, including protection against radiation, beam limitations, and machine functions. Participants will receive a certificate of completion and 6 hours of CE.

NOVEMBER 30, 2018 **8:30am–4pm**

## LEAP Course

 **GDA Office—Atlanta, GA**

The LEAP course covers various areas of the rules and regulations of dental practice in Georgia as defined by the Georgia Board of Dentistry, ethical scenarios and other professionalism topics, such as risk management, wellbeing issues and/or patient complaints. Upon completion, participants will receive 6 hours of CE. This course will also fulfill a consent order from the Georgia Board of Dentistry.

Please look for updates at [www.gadental.org/ce](http://www.gadental.org/ce) for updates on GDA's own Practice Management CE Roadshow and a **brand new** Rubber Cup Prophy Course for Dental Assistants coming **soon!**

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## We are pleased to announce...

Dr. Clinton Baugham has acquired the Peachtree Corners practice of Dr. J. Bion Moreland. Doug Farley of US Dental Transitions team is pleased to have assisted in this transition.



*I would like to thank Doug Farley for finding the right person to succeed me in my practice and helping us minimize the stress during the transitions. -Dr. Bion Moreland*

*Doug, thank you for making a life-changing event for me as easy as possible. -Dr. Clinton Baugham*



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# GDA **MEMBER** VALUE

*This column highlights GDA members talking about their path to dentistry and the value they find in GDA membership. This month, we hear from Eric Anderson in the Northern District.*



***Meet Eric Anderson***





### How did you become a GDA member?

My freshman year of dental school I decided to run for the Legislative Liaison position within the American Student Dental Association (ASDA). Having followed politics on a national and international level for much of my high school and collegiate careers, I was drawn to the opportunity to become involved with the policymaking process of my future profession. Through the experiences afforded to me through ASDA, I learned how vital organized dentistry is to the profession.

### Who introduced you to GDA?

I met Dr. Doug Torbush during his presidential year with the GDA, which was my vice presidential year with ASDA. We clicked instantly and were able to collaborate on several projects specific to the GDA. His enthusiasm and sincerity was inspiring, and I still carry his GDA President business card in my wallet.

### What was your first GDA meeting/event?

Through the GDA-ASDA partnership, the GDA Lobby Day for dental students was my first event. During the spring of my sophomore year, I made the trip to Atlanta to actively participate in advocating for my future profession. The "Great Atlanta Ice Storm of 2014" foiled the event my freshman year, so I was doubly eager to attend. Engaging with lawmakers forced me to really understand the issues facing dentistry, and it is an experience that every dental student and dentist should take advantage of at least once in his or her career.



### In your opinion, what is the single most important thing GDA can do to help members?

"Keep dentistry in the hands of dentists." Any industry is subject to the rules and regulations imposed on it by the government, irrespective of the knowledge lawmakers possess about the industry. It is our responsibility as dentists to work with the legislators, serving as advisory and sounding boards for them, on issues pertaining to our profession and our patients.

### What did you want to be when you were growing up?

A professional athlete. I've always loved sports and competition, and getting paid to play a game seemed like a pretty good way to make a living.

### What was your first job?

As is the case with many children of dentists, my first job outside the house was at my parents' office: vacuuming, taking the trash out, and the like.

### What advice would you give to a dental student?

Be involved in a student organization. ASDA is obviously the one closest to my heart, but SNDA, HSDA, SPEA, and many others are excellent organizations as well. They will all open your eyes to the importance organized dentistry plays in our profession and will make you a much more well-rounded dentist when you graduate from dental school.

### What do you enjoy doing in your spare time?

I've always loved sports, so I still enjoy getting out and playing whatever I can with whomever I can. As a proud UGA alumnus, I of course make the pilgrimage back to Athens and other SEC schools in the fall to watch the Dawgs play. My love for finance is still alive as well, as I continue to manage my own investment portfolios, and my newfound love of acting has taken me to the sets of many television shows and movies including *Hunger Games*, *Billy Lynn's Long Halftime Walk*, and *Ant-Man* and *The Wasp*. Lastly, my family and I are *huge* Disney fanatics. We've gone to Disney World between three and six times a year and it has truly become a home away from home for me.

### What is your all time dream vacation?

If I were to design a dream vacation, it would start with a transatlantic Disney Cruise and then once we reached Europe, spend a few weeks (or months... after all, this is a "dream" vacation right!?) following Rick Steves around Europe.

### Without saying "I am a dentist," what would you say if someone asked what you do?

Thanks to I-85 burning down last year and derailing plans to live with a great friend near Ponce City Market, I have the ultimate cover story when I meet people. I get to say, "I work for my parents, and I live with them, too." 🙄

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**FULL-TIME/PART-TIME ASSOCIATE OPPORTUNITIES** with our Greater Atlanta area affiliated practices. Hiring General Dentists, Pediatric Dentists, Endodontists, and Oral Surgeons. Dental Care Alliance's affiliated practices are well-established & growing. Outstanding earnings and benefits! Interested Dentist's should email resume to [bames@dentalcarealliance.com](mailto:bames@dentalcarealliance.com) or Learn more & apply online @ [www.dentalcarealliance.com](http://www.dentalcarealliance.com).

**LICENSED DENTIST NEEDED** for dental education programs at Wiregrass Technical College in Valdosta, GA. Faculty dentist will teach dental sciences in the classroom and provide supervision for clinical sessions. Position is full time with State of Georgia benefits and will remain open until filled. For additional information contact Sandi Woodward at 229.259.5533 or [sandi.woodward@wiregrass.edu](mailto:sandi.woodward@wiregrass.edu).

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**BUY-IN OR JUST ASSOCIATE 1-4 DAYS** Snellville, GA—35 min Eastside of Atlanta. 100K + per month production, 20% growth this year, averaging 80+ new patients per month, no medicaid, PPO/FFS. Currently working 4 days per week. Buy-In, Buy-Out, or Associate Only position. All digital, no paper charts, latest Dentrux Version, 4 operatories online, room for 5th. Call Jake @ 770.663.1339 or email [owgdental@gmail.com](mailto:owgdental@gmail.com).

**\*\*\* A BUSY MULTI-SPECIALTY PRACTICE IS CURRENTLY SEEKING PT/FT** Oral Surgeons, Endodontists, Pedodontists, Orthodontists and Dental/Medical Anesthesiologists for our offices in GA and SC. We offer competitive pay, flexible scheduling, sign-on bonuses, relocation assistance, 401k, paid time off as well as medical, dental, vision, life, student loan repayment and malpractice insurance. Emily Platto 770.508.6810 or [eplatto@benevis.com](mailto:eplatto@benevis.com).

**DENTIST ASSOCIATE NEEDED** to extend office hours evenings, Fridays, and Saturdays. Excellent opportunity for a practitioner desiring part time. Practice transition possible to the right candidate. Please call our Vining's Family Dentistry office at 770.432.8516.

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**PART-TIME ASSOCIATE OPPORTUNITY** in beautiful LaGrange, Georgia. With a focus on quality, family and service, our practice is growing and needs an additional dentist for two days a week with the opportunity to grow into a full-time position. We are a fee-for-service practice focused on high quality dentistry, lasting relationships and team work in a forward-thinking community that values family. Live well, practice state-of-the-art, and have time to enjoy it all! Email [ashley@kerseydental.com](mailto:ashley@kerseydental.com).

**SEEKING ASSOCIATE DENTIST** with possible buy-in. Large NWGA dental practice. Please fax inquiries to 706.295.3141.

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## PRACTICES/OFFICE SPACE AVAILABLE

**DENTAL OFFICE SPACE FOR LEASE** at 285/Northlake Parkway in Tucker. 2400sf dental office space with plumbed ops. Ground level, generous parking. The space is a gem and available immediately. Perfect for general or specialty practices. Contact Austin Miller, [amiller@rg-re.com](mailto:amiller@rg-re.com), 404.229.6351 or 770.213.1111.

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**BUILT OUT DENTAL OFFICES AVAILABLE FOR LEASE OR PURCHASE** Looking to open, relocate, or expand your practice? There are over 30 current opportunities available and more coming. How do you find the right space? Contact us! We provide demographic and competition analyses, including market surveys for site identification, and lease/purchase negotiations. Contact Jason Price at 404.441.6490 or [jprice@crowntenantadvisors.com](mailto:jprice@crowntenantadvisors.com) for information.

**THRIVING WEST COBB PREMIER LOCATION. SPACE AVAILABLE:** Approximately 2500 sq foot current dental office in a custom-built free-standing building across from The Avenue West Cobb. Building shared with owner Orthodontist. For further information: [westcobbspac@gmail.com](mailto:westcobbspac@gmail.com).

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## Melvin M. Goldstein Attorney at Law

— — — — —  
248 Roswell Street  
Marietta, Georgia 30060  
Phone: 770.425.4277 Fax: 770.426.9584  
[www.melvinmgoldstein.com](http://www.melvinmgoldstein.com)

- Private practitioner with an emphasis on representing healthcare professionals in administrative cases as well as other legal matters.
- Former Assistant Attorney General for the State of Georgia and Counsel for professional licensing boards including the Georgia Board of Dentistry.
- Former Administrative Law Judge for the Office of State Administrative Hearings.

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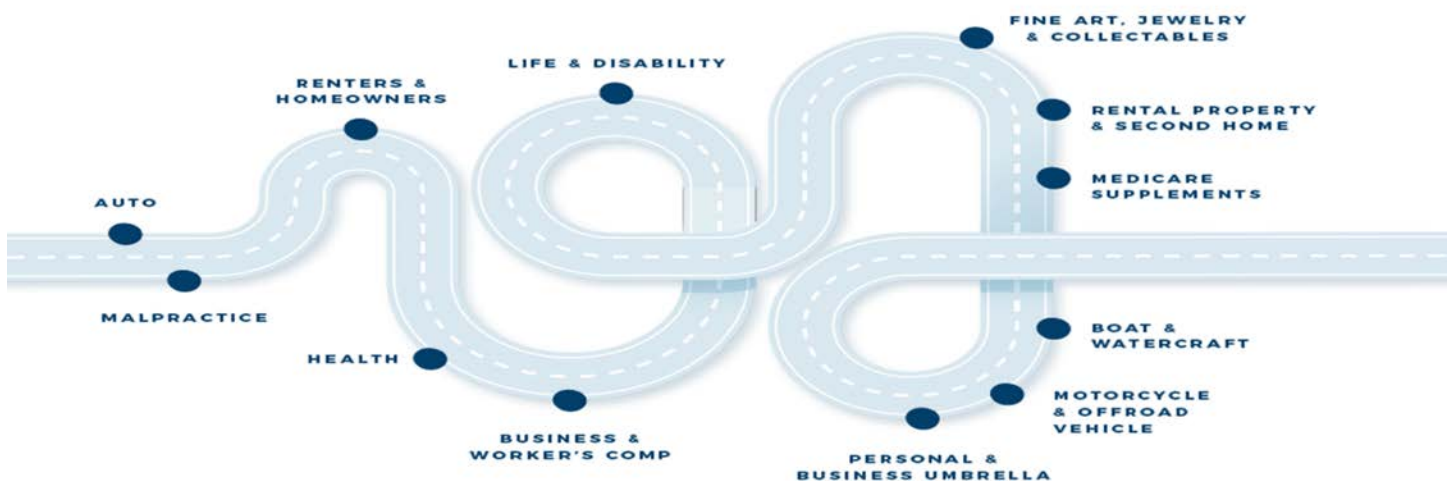
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